

INDIANA BLACK EXPO, INC.

FINANCIAL STATEMENTS

December 31, 2024 and 2023

INDIANA BLACK EXPO, INC.
Indianapolis, Indiana

FINANCIAL STATEMENTS
December 31, 2024 and 2023

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Indiana Black Expo, Inc.
Indianapolis, Indiana

Report on the Audit of the Financial Statements***Opinion***

We have audited the financial statements of Indiana Black Expo, Inc., which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Indiana Black Expo, Inc. as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Indiana Black Expo, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Indiana Black Expo, Inc.'s ability to continue as a going concern for one year from the date the financial statements are available to be issued.

(Continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Indiana Black Expo, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Indiana Black Expo, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Crowe LLP
Crowe LLP

Indianapolis, Indiana
March 27, 2026

INDIANA BLACK EXPO, INC.
STATEMENTS OF FINANCIAL POSITION
December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
ASSETS		
Cash	\$ 2,320,354	\$ 3,171,398
Grants and contributions receivable	1,714,520	1,589,385
Property and equipment, net (Note 2)	3,109,541	2,947,952
Art collection (Note 3)	<u>9,980</u>	<u>9,980</u>
Total assets	<u>\$ 7,154,395</u>	<u>\$ 7,718,715</u>
 LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued payroll and benefits	\$ 365,419	\$ 380,881
Net assets		
Without donor restrictions	3,571,753	3,771,858
With donor restrictions (Note 4)	<u>3,217,223</u>	<u>3,565,976</u>
Total net assets	<u>6,788,976</u>	<u>7,337,834</u>
Total liabilities and net assets	<u>\$ 7,154,395</u>	<u>\$ 7,718,715</u>

See accompanying notes to financial statements.

INDIANA BLACK EXPO, INC.
STATEMENT OF ACTIVITIES
Year ended December 31, 2024

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues			
Summer Celebration			
Sponsorships	\$ 691,404	\$ -	\$ 691,404
Grants and contributions	691,516	342,500	1,034,016
Ticket sales and registrations	345,220	-	345,220
Exhibit fees	243,976	-	243,976
Health fair	272,850	-	272,850
Other	<u>36,068</u>	<u>-</u>	<u>36,068</u>
Total Summer Celebration	2,281,034	342,500	2,623,534
Circle City Classic			
Ticket sales and registrations	322,782	-	322,782
Grants and contributions	337,807	68,100	405,907
Sponsorships	246,490	-	246,490
Exhibit fees and Other	<u>29,411</u>	<u>-</u>	<u>29,411</u>
Total Circle City Classic	936,490	68,100	1,004,590
Other grants and contributions	39,627	1,402,108	1,441,735
Youth and Other Program fees	<u>420,120</u>	<u>-</u>	<u>420,120</u>
Subtotal	3,677,271	1,812,708	5,489,979
Net assets released from restrictions (Note 4)	<u>2,161,461</u>	<u>(2,161,461)</u>	<u>-</u>
Total revenues	5,838,732	(348,753)	5,489,979
Expenses			
Program services			
Summer Celebration	2,011,813	-	2,011,813
Circle City Classic	1,435,281	-	1,435,281
Youth and Other Programs	881,777	-	881,777
Scholarships	<u>39,000</u>	<u>-</u>	<u>39,000</u>
Total program services	4,367,871	-	4,367,871
Support services			
Chapter membership and development	573,616	-	573,616
Management and general	<u>1,097,350</u>	<u>-</u>	<u>1,097,350</u>
Total expenses	<u>6,038,837</u>	<u>-</u>	<u>6,038,837</u>
Change in net assets	(200,105)	(348,753)	(548,858)
Net assets at beginning of year	<u>3,771,858</u>	<u>3,565,976</u>	<u>7,337,834</u>
Net assets at end of year	<u>\$ 3,571,753</u>	<u>\$ 3,217,223</u>	<u>\$ 6,788,976</u>

See accompanying notes to financial statements.

INDIANA BLACK EXPO, INC.
STATEMENT OF ACTIVITIES
Year ended December 31, 2023

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues			
Summer Celebration			
Sponsorships	\$ 730,885	\$ -	\$ 730,885
Grants and contributions	288,438	203,300	491,738
Ticket sales and registrations	341,440	-	341,440
Exhibit fees	258,753	-	258,753
Health fair	276,203	-	276,203
Other	<u>5,865</u>	<u>-</u>	<u>5,865</u>
Total Summer Celebration	1,901,584	203,300	2,104,884
Circle City Classic			
Ticket sales and registrations	248,621	-	248,621
Grants and contributions	172,552	43,100	215,652
Sponsorships	223,315	-	223,315
Exhibit fees	22,660	-	22,660
Other	<u>260</u>	<u>-</u>	<u>260</u>
Total Circle City Classic	667,408	43,100	710,508
Other grants and contributions	416,599	3,106,100	3,576,699
Youth and Other Program fees	<u>978,481</u>	<u>-</u>	<u>978,481</u>
	3,964,072	3,406,500	7,370,572
Net assets released from restrictions (Note 4)	<u>1,073,764</u>	<u>(1,073,764)</u>	<u>-</u>
Total revenues	5,037,836	2,332,736	7,370,572
Expenses			
Program services			
Summer Celebration	1,461,213	-	1,461,213
Circle City Classic	981,433	-	981,433
Youth and Other Programs	1,575,460	-	1,575,460
Scholarships	<u>35,250</u>	<u>-</u>	<u>35,250</u>
Total program services	4,053,356	-	4,053,356
Supporting services			
Chapter membership and development	525,667	-	525,667
Management and general	<u>1,209,980</u>	<u>-</u>	<u>1,209,980</u>
Total expenses	<u>5,789,003</u>	<u>-</u>	<u>5,789,003</u>
Change in net assets	(751,167)	2,332,736	1,581,569
Net assets at beginning of year	<u>4,523,025</u>	<u>1,233,240</u>	<u>5,756,265</u>
Net assets at end of year	<u>\$ 3,771,858</u>	<u>\$ 3,565,976</u>	<u>\$ 7,337,834</u>

See accompanying notes to financial statements.

INDIANA BLACK EXPO, INC.
 STATEMENTS OF CASH FLOWS
 Years ended December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities		
Change in net assets	\$ (548,858)	\$ 1,581,569
Adjustments to reconcile change in net assets to net cash from operating activities		
Depreciation	153,867	139,246
Net change in assets and liabilities:		
Grants and contributions receivable	(125,135)	(788,429)
Accounts payable and accrued payroll and benefits	<u>(15,462)</u>	<u>37,610</u>
Net cash from operating activities	<u>(535,588)</u>	<u>969,996</u>
Cash flows from investing activities		
Purchase of property and equipment	<u>(315,456)</u>	<u>(130,067)</u>
Net cash from investing activities	<u>(315,456)</u>	<u>(130,067)</u>
Net increase (decrease) in cash	(851,044)	839,929
Cash at beginning of year	<u>3,171,398</u>	<u>2,331,469</u>
Cash at end of year	<u><u>\$ 2,320,354</u></u>	<u><u>\$ 3,171,398</u></u>

See accompanying notes to financial statements.

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General: Indiana Black Expo, Inc. ("Organization" or "IBE") was organized to inform and educate the public as to the economic, educational, political, religious, and social achievements and cultural development of African Americans and to develop, implement and support youth and family programs.

The Organization was incorporated as a not-for-profit organization in 1971 under the laws of the State of Indiana. The Organization has twelve affiliated chapters in surrounding cities and states, though the accompanying financial statements do not include the financial activities of the chapters. The Organization's program services include the following activities:

Summer Celebration: Summer Celebration serves as a conduit for the Indianapolis community, the nation's historically black colleges, and universities through the Circle City Classic®. Academic excellence is the priority and to achieve this goal, the Organization hosts a college fair featuring historically Black colleges and universities; college preparedness workshops are hosted across the city and the state of Indiana, and the nation at large. Summer Celebration began in 1970 at the end of the Civil Rights movement as an effort to bring awareness of business opportunities and achievements of African Americans within the Indianapolis community. Since those early days, it has become a fixture for Indianapolis tourism, business, political and academic communities while also serving as a social awareness vehicle for the advancement of African Americans. Summer Celebration provides financial resources for the Organization's youth and family and social responsibility efforts.

Circle City Classic®: IBE had a desire to create an opportunity to showcase academic excellence and athletics amongst er \$39,000 in scholarships are awarded annually to area students.

Youth and Other Programs: The focus of Youth and Family Programs (YFP) is to strengthen services to the community. IBE's Youth and Family Programs Department strives to serve as a catalyst throughout Indiana to foster relationships between businesses, governmental agencies, educational institutions, youth service agencies, churches, and other community-based organizations. This department serves as a clearinghouse for chapter youth and family programs and initiatives that address issues affecting youth and families. This department also actively involves IBE staff and volunteers in program administration so that they keep abreast of issues and trends affecting African American families and youth.

IBE's Youth and Family Programs Department manager or organizes at least 15 programs or activities, including (1) AmplifyU Institute, (2) Black Business Training Institute, (3) Business Conference and Series, (4) Circle City Classic Scholarship Fund, (5) Circle City Classic Coronation, (6) Circle City Classic Education Day, (7) Circle City Classic Talent Day, (8) College Coins - Family FASFA Initiative, (9) Education Conferences, (10) IBE Policy Summit, (11) IBX Series (Financial Literacy/Youth Entrepreneurship), (12) Mental Health Conferences and Awareness, (13) Performing Arts Academy, (14) Small Business Coaching, (15) Taking Your Seat Leadership Institute, (16) Tobacco Prevention and Cessation Initiative, and (17) Youth Leadership Summit. IBE also collaborates o several initiatives, including the Indiana Black & Minority Health Fair, the largest minority health fir in the world, and the Cultural Arts Pavilion.

Scholarships: IBE is committed to assisting Indiana students in their pursuit of higher education. Scholarships are awarded to current high school seniors and students currently enrolled in a post-secondary institution who exhibit outstanding leadership, scholarship, and community service. Emphasis is placed on financial need and first-generation students. Applicants are evaluated based on the application information provided and recipients are selected by a review committee. The scholarships are funded by Circle City Classic® net proceeds and are payable upon recipients' full-time enrollment in a post-secondary institution.

(Continued)

INDIANA BLACK EXPO, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2024 and 2023

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(Continued)

Basis of Accounting: The financial statements have been prepared on the accrual basis of accounting in accordance with accounting standards generally accepted in the United States of America.

Income Taxes: The Organization is exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code. The Organization is not considered to be a private foundation.

Accounting guidance requires the Organization to recognize a tax benefit only if it is more likely than not the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the more-likely-than-not test, no tax benefit is recorded. The Organization has examined this issue and has determined there are no material contingent tax liabilities or questionable tax positions. The Organization does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months. The Organization recognizes interest and/or penalties related to income tax matters in income tax expense. The Organization did not have any amounts accrued for interest and penalties at December 31, 2024 and 2023.

Use of Estimates in Preparation of Financial Statements: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of the revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Net Asset Classifications: The Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net assets without donor restrictions – Represents assets resulting from all activities for which no donor-imposed restrictions were stipulated beyond the general purpose of the Organization. Funds without donor restrictions are available for any purpose within the scope of the Organization's activities. As applicable, designated funds are appropriated by the Board of Directors for a specific activity or group of activities. No funds were designated by the Board of Directors as of December 31, 2024 and 2023.

Net assets with donor restrictions – Represents assets whose use by the Organization is limited by donor-imposed stipulations that either expire by the passage of time or are fulfilled and removed by actions of the Organization pursuant to those stipulations. As the restrictions are met, the net assets are released from restrictions and included in net assets without donor restrictions.

Net assets with donor restrictions may also include assets whose use by the Organization is limited by donor-imposed stipulations that neither expire by the passage of time, nor can be fulfilled or otherwise removed by actions of the Organization.

Concentration of Risk: Cash consists of bank deposits in accounts that are federally insured up to \$250,000 per financial institution for interest bearing accounts and fully insured for non-interest-bearing accounts. The Organization had bank balances that exceeded the federally insured at December 31, 2024 and 2023.

(Continued)

INDIANA BLACK EXPO, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2024 and 2023

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(Continued)

Receivables: Grants and contributions receivable include unconditional promises to give and grants that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flow. The discounts on those amounts are computed using a discount rate commensurate with the risks involved. As of December 31, 2024 and 2023, \$400,000 and \$700,000 of grants and contributions receivable are expected to be collected later than one year. No allowance for grants and contributions receivable has been recorded by management at December 31, 2024 and 2023.

As applicable, the Organization's accounts receivable balance consists primarily of amounts billed for services. There were no material trade accounts receivable at December 31, 2024 and 2023. No allowance for trade receivables has been recorded by management at December 31, 2024 and 2023.

Property and Equipment: Expenditures for property and equipment and items which increase the useful lives of existing assets are capitalized at cost. The Organization normally capitalizes items over \$500. Repairs and maintenance costs are expensed as incurred. The Organization provides for depreciation on the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives as follows:

Buildings and improvements	40 years
Land improvements	40 years
Furnishings and equipment	5 - 10 years
Automobiles	5 years

Impairment of Long-Lived Assets: On an ongoing basis, the Organization reviews long-lived assets for impairment whenever events or circumstances indicate that the carrying amounts may be overstated. The Organization recognizes impairment losses if the undiscounted cash flows expected to be generated by the asset are less than the carrying value of the related asset. The impairment loss adjusts the asset to fair value. As of December 31, 2024 and 2023, management believes that no impairments exist.

Grants and Contributions Revenue: Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. All contributions are considered available without donor restrictions unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as with donor restrictions support.

Grant revenue is recognized as the Organization performs the services under grant agreements. Grant revenue is recognized as earned as the eligible expenses are incurred. Expenditures are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

During the year ended December 31, 2024, 34% of all revenue was recognized from two organizations. During the year ended December 31, 2023, 40% of all revenue was recognized from two organizations.

Non-Monetary Contributions: In addition to receiving cash contributions, the Organization receives in-kind contributions from various donors. It is the policy of the Organization to record the estimated fair value of certain in-kind donations as an expense in its financial statements and similarly increase donations by a like amount.

(Continued)

INDIANA BLACK EXPO, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2024 and 2023

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(Continued)

Contributions of goods, services and use of facilities are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

For the years ended December 31, 2024 and 2023, in-kind contributions were approximately \$710,000 and \$188,000, respectively. The contributions relate primarily to radio and other advertising, promotion, facilities, and security for Summer Celebration and the Circle City Classic. In addition, a substantial number of volunteers have donated significant amounts of their time in relation to the Organization's program services; however, no amounts have been reflected in the accompanying financial statements for the value of these donated services because they do not meet the recognition criteria.

Program and Event Revenue: The Organization provides various programs and events throughout the year such as Youth, Summer Celebration and Circle City Classic Programs and event revenue is recognized in the period earned, typically aligned with the event date. There is typically no future performance obligations as events occur within the calendar year. These revenue streams include sponsorships, event ticket sales and registrations, and exhibitor fees.

Expense Allocation: Expenses are classified as program services, management and general, and chapter membership and development based on the actual direct expenditures and cost allocations based upon total program expenses and estimates by management of time spent for personnel costs and space utilized for facilities related costs.

Subsequent Events: Management has performed an analysis of the activities and transactions subsequent to December 31, 2024, to determine the need for any adjustments or disclosures to the financial statements for the year ended December 31, 2024. Management has performed their analysis through March 27, 2026, the date the financial statements were available to be issued.

NOTE 2 - PROPERTY AND EQUIPMENT

The Organization's property and equipment were as follows at December 31:

	<u>2024</u>	<u>2023</u>
Building, land, and improvements	\$ 3,142,077	\$ 2,806,908
Furnishings and equipment	664,682	583,568
Automobiles	56,950	56,950
Construction in progress	<u>-</u>	<u>55,949</u>
	3,863,709	3,503,375
Less accumulated depreciation	<u>(754,168)</u>	<u>(555,423)</u>
	<u>\$ 3,109,541</u>	<u>\$ 2,947,952</u>

Depreciation expense for the years ended December 31, 2024 and 2023 was \$153,867 and \$139,246, respectively.

(Continued)

INDIANA BLACK EXPO, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2024 and 2023

NOTE 3 - ART COLLECTION

The Organization has capitalized its collection of paintings. If purchased, items accessioned into the collection are capitalized at cost, and if donated, they are capitalized at their appraised or fair value at the date of the gift. The Organization's collections are considered "works of art" and, therefore, are not depreciated. At December 31, 2024 and 2023, collections amounted to \$9,980 historical cost and if fully depreciated with a \$0 net book value.

NOTE 4 - NET ASSETS WITH DONOR RESTRICTIONS

Circle City Classic: In 1984, the Organization received a \$150,000 capital seed grant to be used solely for the Circle City Classic event. The funds may be used to pay operating costs and related expenses for the event but must be recaptured from the profits of that event. The funds may not be obligated, loaned, or borrowed from, but any interest earned on the funds may be used to support general operations. Effective January 1, 2024, the Board of Directors resolved and approved to release \$150,000 that had been historically recorded as a donor restriction for the Circle City Classic to net assets without donor restrictions.

Other Donor Restrictions: Balances with donor restrictions were composed of the following at December 31:

	<u>2024</u>	<u>2023</u>
Circle City Classic (purpose restriction)	\$ -	\$ 150,000
Lilly Endowment:		
• Program support (purpose restriction)	1,249,108	1,039,015
• Lilly Resilience Fund (purpose restriction)	<u>416,833</u>	<u>744,500</u>
	1,665,941	1,783,515
Richard Fairbanks (purpose and time restriction)	157,442	272,138
Indianapolis Colts (time restriction)	600,000	800,000
Clowes Fund	65,000	-
National Urban League (purpose and time restrictions):		
• Taking Your Seat	205,531	-
• Cherish Your Mind	162,963	-
• Black Film	104,541	163,475
• Black Business Training Institute	64,127	106,390
• Black Business Training Institute Growth Grant	99,042	150,709
• Black Teacher Recruitment Initiative	<u>92,637</u>	<u>139,750</u>
	<u>728,840</u>	<u>560,323</u>
	<u>\$ 3,217,223</u>	<u>\$ 3,565,976</u>

As of December 31, 2024, \$990,000 of the net asset balances with donor restrictions is in grants and contributions receivable and \$2,227,223 is held in cash. As of December 31, 2023, \$1,082,000 was held in receivables and \$2,483,976 was held in cash. Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors as follows for the years ending December 31:

	<u>2024</u>	<u>2023</u>
Purpose and time restrictions	<u>\$ 2,161,461</u>	<u>\$ 1,073,764</u>

(Continued)

INDIANA BLACK EXPO, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2024 and 2023

NOTE 5 - COMMITMENTS AND CONTINGENCIES

The Organization is periodically subject to claims and lawsuits, which may arise in the ordinary course of conducting operations. Management has represented that there are no known material contingency matters recorded in the financial statements of the Organization as of December 31, 2024 and 2023.

The Organization has a line of credit of \$400,000 with no outstanding balance at December 31, 2024 and 2023.

NOTE 6 - LIQUIDITY AND AVAILABILITY

The Organization's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

	<u>2024</u>	<u>2023</u>
Cash	\$ 2,320,354	\$ 3,171,398
Grants and contributions receivable	<u>1,714,520</u>	<u>1,589,385</u>
	4,034,874	4,760,783
Less: net assets with donor restrictions	<u>(3,217,223)</u>	<u>(3,565,976)</u>
	<u>\$ 817,651</u>	<u>\$ 1,194,807</u>

Though net assets with donor restrictions are excluded from assets available within one year, most of these funds are available to fund programming expenses expected in 2025.

(Continued)

INDIANA BLACK EXPO, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2024 and 2023

NOTE 7 - FUNCTIONAL EXPENSES

The statements of activities report certain categories of expenses attributable to the programs described in Note 1 and supporting functions of the Organization. The allocations of certain categories of expenses attributable to more than one program or supporting function are described in Note 1. Program activities such as Summer Celebration and Circle City Classic are primarily delivered by volunteers as described in Note 1, accordingly no personnel costs have been allocated to these program activities. Coordination of these events are considered supporting activities.

The table below presents these functional expenses by their natural classification for the year ended December 31, 2024.

	Program Activities				Supporting Activities			<u>Total</u>
	<u>Summer Celebration</u>	<u>Circle City Classic</u>	<u>Youth Programs and Other</u>	<u>Scholarships</u>	<u>Total Program</u>	<u>Chapter Membership and Development</u>	<u>Management and General</u>	
Personnel	\$ 30,685	\$ 200	\$ 554,335	\$ -	\$ 585,220	\$ 198,317	\$ 368,625	\$ 1,152,162
Advertising and marketing	566,032	392,940	11,270	-	970,242	69,958	28,823	1,069,023
Performers and speakers	336,140	72,425	17,140	-	425,705	23,703	-	449,408
Venue expenses	423,519	105,193	34,495	-	563,207	39,068	-	602,275
University guarantees	-	600,000	-	-	600,000	-	-	600,000
Other contract services	99,811	43,550	112,422	-	255,783	86,104	214,009	555,896
Security services	68,339	48,915	-	-	117,254	8,000	3,293	128,547
Catering and hospitality	172,062	59,300	46,769	-	278,131	17,432	6,692	302,255
Rentals and maintenance	96,647	59,958	8,659	-	165,264	2,016	27,099	194,379
Travel	91,744	18,240	2,223	-	112,207	14,466	28,308	154,981
Insurance and permits	940	409	1,070	-	2,419	-	166,563	168,982
Depreciation	-	-	-	-	-	-	153,867	153,867
Scholarships	-	-	-	39,000	39,000	-	-	39,000
Utilities and telephone	10,000	25	77,787	-	87,812	1,500	15,808	105,120
Postage and printing	24,657	14,767	4,747	-	44,171	2,888	665	47,724
Contributions and awards	1,600	-	-	-	1,600	9,000	9,578	20,178
Chapter expenses	-	-	-	-	-	19,414	-	19,414
Miscellaneous	89,637	19,359	10,860	-	119,856	81,750	74,020	275,626
Total expenses	<u>\$ 2,011,813</u>	<u>\$ 1,435,281</u>	<u>\$ 881,777</u>	<u>\$ 39,000</u>	<u>\$ 4,367,871</u>	<u>\$ 573,616</u>	<u>\$ 1,097,350</u>	<u>\$ 6,038,837</u>

(Continued)

INDIANA BLACK EXPO, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2024 and 2023

NOTE 7 - FUNCTIONAL EXPENSES (Continued)

The table below presents these functional expenses by their natural classification for the year ended December 31, 2023.

	<u>Program Activities</u>				<u>Supporting Activities</u>			<u>Total</u>
	<u>Summer Celebration</u>	<u>Circle City Classic</u>	<u>Youth Programs and Other</u>	<u>Scholarships</u>	<u>Total Program</u>	<u>Chapter Membership and Development</u>	<u>Management and General</u>	
Personnel	\$ 135	\$ -	\$ 335,304	\$ -	\$ 335,439	\$ 75,227	\$ 580,803	\$ 991,469
Advertising and marketing	131,405	166,171	72,256	-	369,832	59,904	14,326	444,062
Performers and speakers	463,100	3,000	-	-	466,100	29,770	-	495,870
Venue expenses	281,963	77,406	22,952	-	382,321	27,017	1,724	411,062
University guarantees	-	470,000	-	-	470,000	-	-	470,000
Other contract services	170,466	49,183	236,769	-	456,418	218,047	136,353	810,818
Security services	19,866	48,770	-	-	68,636	120	5,658	74,414
Catering and hospitality	189,955	58,028	9,719	-	257,702	39,643	7,830	305,175
Rentals and maintenance	61,599	39,611	15,383	-	116,593	600	65,840	183,033
Travel	76,773	24,112	1,225	-	102,110	6,455	22,031	130,596
Insurance and permits	302	1,422	1,979	-	3,703	-	105,894	109,597
Depreciation	-	-	-	-	-	-	139,246	139,246
Scholarships	-	-	-	35,250	35,250	-	-	35,250
Utilities and telephone	-	-	75,920	-	75,920	-	26,434	102,354
Postage and printing	9,668	5,612	1,630	-	16,910	98	10,249	27,257
Contributions and awards	1,600	1,000	765,842	-	768,442	1,000	22,150	791,592
Chapter expenses	-	-	10,000	-	10,000	23,853	-	33,853
Miscellaneous	54,381	37,118	26,481	-	117,980	43,933	71,442	233,355
Total expenses	<u>\$ 1,461,213</u>	<u>\$ 981,433</u>	<u>\$ 1,575,460</u>	<u>\$ 35,250</u>	<u>\$ 4,053,356</u>	<u>\$ 525,667</u>	<u>\$ 1,209,980</u>	<u>\$ 5,789,003</u>